HIGH STAKES COMMUNICATION

BE DIRECT!

Determined

- Have your goal in mind and be sure it is the focus of the conversation.

Informed

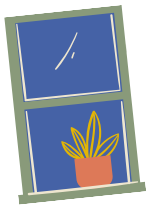
- Do the research necessary to ensure data backs up your request.

Respectful

- Be thoughtful of the other parties and understand there may be constraints beyond their control.

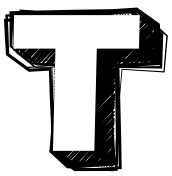
Energetic

- Be enthusiastic about your ideas to grab the attention of others.



Clear

- Make sure to clarify your expectations and requests. It is imperative that the message doesn't get lost.



Tuned-In

- Always listen to the other party and be sure they feel heard and understood.